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Emerald Excavating Co., Inc. is a full service site-work contractor that employs 5 mechanics and 8 office employees. Our facilities contain approximately 1800 SF of office space and 7200 SF of garage space. The 3600 SF of shop space that maintains the heaviest traffic and is the largest contributor to poor air quality directly abuts our office space. We had been plagued not only with noticeably poor air quality, but with a constant build-up of film on walls and flat surfaces. Despite a weekly scrubbing by a professional cleaning service there was always a fine black film on walls, desktops, electronics and furniture.

After installing a commercial Ductworx System and Fresh Air Unit in our office space along with a Keeptheheat Ventilation System in our primary shop space we have noticed a dramatic improvement in air quality and a significant reduction in film buildup. We have been able to provide our mechanics with a healthier work environment by running our ventilation system around the clock and, thanks to the innovative design of the Keeptheheat System, it is not costing us a fortune in heating bills. The Fresh Air Unit and the Ductworx System had a dramatic effect from the first day they were installed. The entire office staff noticed the difference in smell when entering the office and within weeks we could perceive a difference in film deposits. Our office smells fresh and we have virtually no film deposits or dust buildup. Our shop is cleaner, our mechanics are healthier and our bank account has not suffered inordinately.

Ventilation USA was a pleasure to deal with, respecting our ongoing operations during the installation, maintaining periodic contact post installation and consistently making good on commitments. Ventilation USA recently went so far as to honor our shop fan warranty a week after it had expired by replacing a malfunctioning fan before it failed completely, ensuring we had uninterrupted use of our ventilation system.

Emerald Excavating would not hesitate to recommend any of the systems Ventilation USA recommended and installed for us. We perceive the investment as money well spent and our experience has borne out all the claims made by Ventilation USA prior to installation.

*Rory P. Kelleher*

Rory P. Kelleher, Business Manager